

Micropole: 3rd quarter turnover € 25.1 m

- **2.2% turnover growth over 9 months**
- **Unfavorable calendar impact over the 3rd quarter**

Micropole, an international consulting and innovative technologies group achieved an improvement of 2.2%, in accumulated turnover over the first 3 quarters 2017, to reach 83.2 million euros. Like for like, growth stands at 2.4%.

The 3rd quarter turnover stands at 25.1 million euros, up 0.1%, a like-for-like increase of 1.8%.

Several things have affected 3rd quarter productivity.

- In France, despite improvement in daily rates, almost flat growth was adversely affected by a business day effect as well as a tense recruitment market.
- International growth has been 1.4% over the period. Belgium continues to record sustained growth. Switzerland was largely impacted by the particularly high level of leave taken, (linked to the number of new co-workers hired in 2016), as well as other factors related directly to the period: an unfavorable business day effect, a very high base effect and an unfavorable exchange effect.
- The Micropole Institut training business improved over the 3rd quarter but remains severely impacted by the sectorial reforms which affect the profession.

On a market which remains well positioned, the Group's expertise on its Data and Digital-gear offers have enabled the signing and achievement of significant new projects. The consulting business, as well as service provision related to Financial Performance, Data Governance and GDPR have continued to improve. Our WIDE digital agency's Digital transformation offer has received two awards, the bronze TOP/COM for the communication strategy implemented for the MACIF and a silver e-Commerce trophy in recognition of the new word sales site of L'Occitane.

To boost its development on an increasingly tense employment market, Micropole is actively pursuing its recruitment policy. With the Happy Trainees and Happy at Work For Starters labels, the Group is notably seeking Business consultant and Data expert profiles.

In terms of prospects, the figures recorded for the period continue to confirm the Group strategy, the appropriateness of its positioning on the market, as well as the growth forecasts for its margins.

*Next financial date: Wednesday February 14th 2018 for the publication of the 2017 turnover.
The complete financial calendar is available on the Group's internet site.*

Micropole (www.micropole.com) is a Digital Services Company with bases in Europe and Asia, specializing in Digital Transformation, Performance Management and Data Governance. The group partners its customers throughout the entire project life-cycle, from consulting to full implementation of solutions, including training. A leader in its field in France, Switzerland and Belgium, the group also has bases in China (Beijing, Shanghai and Hong Kong). A partner of the leading software vendors, Micropole has a headcount of over 1,150, achieves 30% of its turnover internationally and serves over 800 customers (of which 80% are CAC 40 listed). Micropole has received the "innovating enterprise" label awarded by Bpifrance. The group is listed on the Eurlist Paris – Compartment C and registered in the Next Economy Segment Code ISIN: FR0000077570 – Code mnémo: MUN



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